

# Prospective Buyer Application

Fill out completely and have available at the listing interview.

The most critical factor to having a successful real estate experience is to get clear about expectation levels. In order to do this, we need to know several critical pieces of information about you and your situation.

## Part 1: Personal Information

## Part 2: Qualifications

### Part 1: Personal Information:

|            |   |             |   |            |   |     |
|------------|---|-------------|---|------------|---|-----|
| Name       | / | Spouse      | / | Date       |   |     |
| Address    | / | City/State  | / | Zip        |   |     |
| Home phone | / | Work Phone  | / | Cell Phone | / | Fax |
| E-Mail     | / | Web Address |   |            |   |     |

### Part 2: Qualifications:

Why is it important for you to be finding a home at this time?

If I were standing next to you, in the home that we would be looking for, but I had my eyes closed, could you describe it to me?

If you found the home that is right for you, what is the most that you would be willing to pay?

What areas are you interested in?